



Updated: December 10, 2014

Grade and Yield Marketing Definitions

Cattle marketed via Grade & Yield to National Beef Packing Co. LP utilize the following guidelines. (excluding plant delivered single grade and yield cattle)

- All values calculated relative to Choice Yield Grade 3 (Choice base price)
- Choice base price – negotiated between buyer and seller
- Premiums and discounts are subject to change and should be confirmed prior to finalizing sale
- Premium and discounts are cumulative
- National Beef cattle scheduler is in charge of scheduling all cattle
- Cattle delivery is up to one full week following the week of cattle purchase
- Seller pays freight (unless negotiated differently)
- Payment is paid upon final grading of the entire lot
- Results and payment sent via US Mail
- Seller is responsible for any carcass damage discounts incurred. Examples of such discounts include injection site and grub damage. Condemned or downer cattle have \$0 value.
- Individual carcass data is available at market rate.

Single Grade and Yield Cattle

Single grade and yield cattle paid by National Beef utilize the following guidelines:

- All values calculated relative to Choice Yield Grade 3 Choice (Choice base price)
- Choice base price determined by National Beef based upon current market conditions
- Premiums and discounts determined by National Beef and subject to change based upon current market conditions
- Premiums and discounts are cumulative
- Seller pays freight on animal. Freight calculated as a % of total load.
- Payment is paid upon final grading of animal
- Results and payment sent via US Mail
- Seller is responsible for any carcass damage discounts incurred. Examples of such discounts include injection site and grub damage. Condemned or downer cattle have \$0 value

Beef carcass grading at National Beef utilizes USDA approved instrument grading to augment USDA quality grade application. USDA certified programs use USDA Quality and Yield call. All other Yield Grade calls are made using vision grading under plant supervision. All other grades are determined in-house. National Beef Packing Co. LP maintains detailed descriptions and procedures for all Quality and Yield Grade calculations at each of our processing facilities. This information is available during normal business hours to producers marketing cattle to National Beef Packing Co. via Grid, Formula or Grade & Yield.